



**Real Estate Institute of Canada  
2012 Education Course Schedule**

<b>Course Title</b>	<b>CPE/MCE*</b>	<b>Where</b>	<b>When</b>	<b>Tuition</b>
<b>Consumer Behaviour &amp; Negotiating REIC 2270</b>	18 RECO MCE 6 NSAR CPE	Toronto Montreal (FR) Toronto	April 9-11 May 16-18 October 10-12	Candidate: \$ 595. Non-candidate: \$ 795.
<b>Legal Issues in Real Estate REIC 2280</b>	12 RECO MCE 6 NSAR CPE	Toronto	September 13-14	Candidate: \$ 455. Non-candidate: \$ 595.
<b>Legal Issues in Real Estate- Finance REIC 2285</b>	12 RECO MCE 6 NSAR CPE	Toronto	November 21-23	Candidate: \$ 595. Non-candidate: \$ 795.
<b>Mortgage Lending for Residential Housing REIC 2340</b>	18 RECO MCE 6 NSAR CPE	Toronto	February 27-29	Candidate: \$ 765. Non-candidate: \$ 895.
<b>Property Risk Assessment, Credit &amp; Electronic Underwriting REIC 2341</b>	18 RECO MCE 6 NSAR CPE	Toronto	May 16-18	Candidate: \$ 865. Non-candidate: \$ 995.
<b>Finance in the Real Estate Context REIC 2350</b>	18 RECO MCE 6 NSAR CPE	Edmonton Toronto	Feb 27-Mar 2 March 26-30	Candidate: \$1025. Non-candidate: \$1285.
<b>Elements of Mortgage Management REIC 2351</b>	18 RECO MCE 6 NSAR CPE	Toronto	April 16-20	Candidate: \$1025. Non-candidate: \$1285.
<b>The Leasing Process REIC 2360</b>	18 RECO MCE 6 NSAR CPE	Burnaby Toronto	February 27-Mar 2 April 30-May 4	Candidate: \$1025. Non-candidate: \$1285.
<b>Negotiation &amp; Documentation in Commercial Leasing REIC 2361</b>	18 RECO MCE 6 NSAR CPE	Toronto Burnaby Toronto	Feb 27-Mar 2 TBD November 26-30	Candidate: \$1025. Non-candidate: \$1285.
<b>Ethics &amp; Business Practice REIC 2600</b>	9 BCREA PDP 18 RECO MCE 6 NSAR CPE	Vancouver Burnaby Toronto Winnipeg Toronto Ottawa Burnaby Toronto Montreal (FR) Toronto Toronto Toronto	January 16-18 February 6-8 February 22-24 February 22-24 March 5-7 March 27-29 May 7-9 May 9-11 June 6-8 June 6-8 August 13-15 October 1-3	Candidate: \$ 595. Non-candidate: \$ 795.
<b>Introduction to Reserve Fund Studies &amp; Mgmt IRES 2300</b>	18 RECO MCE 6 NSAR CPE	Vancouver	July 7-11	Candidate: \$ 750. Non-candidate: \$ 870.
<b>Building Construction &amp; Systems IRES 2310</b>	18 RECO MCE 6 NSAR CPE	Toronto	February 6-8	Candidate: \$ 870. Non-candidate: \$ 990.

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<b>Building Cost &amp; Life Analysis IRES 2320</b>	18 RECO MCE 6 NSAR CPE	Toronto	February 9-11	Candidate: \$ 750. Non-candidate: \$ 870.
<b>Reserve Fund Financial Fundamentals IRES 2330</b>	18 RECO MCE 6 NSAR CPE	Vancouver Toronto	January 30-Feb 1 TBD	Candidate: \$750. Non-candidate: \$870.
<b>Reserve Fund Case Study IRES 2340</b>	18 RECO MCE 6 NSAR CPE	Vancouver Toronto	February 1-3 TBD	Candidate: \$1250. Non-candidate: \$1370.
<b>Managing Condominium Properties CID201</b>	18 RECO MCE 6 NSAR CPE	Toronto	October 1-5	Candidate: \$855. Non-candidate: \$955.
<b>Successful Site Management RES201</b>	18 RECO MCE 6 NSAR CPE	Saskatoon Calgary Apart Assoc Toronto	February 13-17 Sept 7,8,14,15,21,22 TBD	Candidate: \$855. Non-candidate: \$955.
<b>Developing Human Resource Strategies for Real Estate Managers IREM HRS402</b>	12 RECO MCE 6 NSAR CPE	Saskatoon Toronto	May 9-10 June 11-12	Candidate: \$ 665. Non-candidate: \$ 795.
<b>Marketing &amp; Leasing: Multifamily Properties IREM MKL405</b>	12 RECO MCE 6 NSAR CPE	Saskatoon Toronto	May 7-8 June 13-14	Candidate: \$ 665. Non-candidate: \$ 795.
<b>Marketing &amp; Leasing: Office Buildings IREM MKL406</b>	12 RECO MCE 6 NSAR CPE	Toronto	March 19-20	Candidate: \$ 665. Non-candidate: \$ 795.
<b>Property Maintenance and Risk Management: IREM MNT402</b>	12 RECO MCE 6 NSAR CPE	Toronto Montreal	March 21-22 TBD	Candidate: \$ 665. Non-candidate: \$ 795.
<b>Investment Real Estate Financial Tools IREM FIN402</b>	12 RECO MCE 6 NSAR CPE			Candidate: \$ 665. Non-candidate: \$ 795.
<b>Investment Real Estate Financing and Valuation - Part One IREM ASM603</b>	12 RECO MCE 6 NSAR CPE			Candidate: \$ 665. Non-candidate: \$ 795.
<b>Investment Real Estate Financing and Valuation - Part Two IREM ASM604</b>	12 RECO MCE 6 NSAR CPE			Candidate: \$ 665. Non-candidate: \$ 795.
<b>Investment Real Estate Financing and Valuation - Part Three IREM ASM605</b>	6 RECO MCE 6 NSAR CPE			Candidate: \$ 665. Non-candidate: \$ 795.
<b>Management Plan Skills Assessment MPSAXM</b>	18 RECO MCE 6 NSAR CPE	Winnipeg Toronto	May 2012 November 2012	Candidate: \$1595. Non-candidate: \$1795.

\*Continuing education credits with the Real Estate Council of Ontario, British Columbia Real Estate Association and Nova Scotia Realtor Association.

To enroll for any REIC course, please register at least 30 days in advance. Course tuition MUST be paid in FULL prior to commencement of the course. Please note, all course dates and tuition fees are subject to change.

For your FREE copy of the REIC 2012 Course Catalogue, please call 1-800-542-7342, or visit the REIC website at [www.REIC.ca](http://www.REIC.ca) for course details. The most updated course schedule can also be found on the REIC website.